

News Release for Immediate Use or Next Issue
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Land Leasing Strategies Program to be Held in Washington and Concordia, Kansas

Most agriculture producers (tenants) lease ground from multiple landowners (landlords). K-State Research and Extension recognizes that roughly 50% of farms and rangeland in Kansas are operated on a leased basis. In Kansas, the average number of landlords that tenants have is approximately seven. You can imagine the struggles that tenants and landlords can experience in trying to communicate effectively with each other. One of the best ways to create a better understanding between tenant and landlord in most cases is to have a written lease. Having a written lease can lead to many topics for discussion that otherwise might not be considered. Creating a good relationship between tenant and landlord, being able to negotiate an equitable lease arrangement, and reviewing issues are all critical to the long-term sustainability of Kansas agriculture.

The power of negotiation and communication is key when building a lease agreement. Are you struggling to communicate as a tenant with your landlord? Or are you a landlord struggling to communicate with your tenant? Did you just inherit some land and want to make changes to fit your needs better? Is your landlord an absentee landowner and you need new skills to be able to communicate with them better? Or are you just looking to expand your knowledge of land leasing? Then join livestock production agent Kaitlyn Hildebrand as well as agriculture and natural resources agent Luke Byers as they discuss lease agreement basics, landlord/tenant relations, and negotiation/communication skills. This program will cover the importance of having a written lease and the items that should be included in it to ensure an equitable agreement for all parties. Participants will also learn negotiation strategies as well as best practices to improve the relationship between landlords and tenants.

The land leasing strategies program will be held on Tuesday, January 16th starting at 6:00 pm at the KSDS East Meeting Room (702 D. St.) in Washington. Please RSVP by Friday, January 12th by calling the Concordia office at 785-243-8185 to be included in the meal count. Can't make this date then join us on January 23rd starting at 6:00 pm at the commercial building at the Concordia fairgrounds (615 Industrial St.). RSVP is required by Friday, January 19th, and can be made by calling 785-243-8185.

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Kansas State University Agricultural Experiment Station and Cooperative Extension Service

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